

Broker Program - Exhibit D

Producer Compensation Plan

2023 GEORGIA BROKER COMMISSIONS AND REWARDS

PLAN	PMPM COMMISSIONS	
Individuals (Kaiser Permanente Individual and Family Plans)	Business sold with effective dates from 1/1/2023 - 12/1/2023 PMPM - Per Member Per Month NO CHARGE BACKS There is a 3 dependent cap on KPIF broker commissions.	
	First Year	Renewal
KPIF Members	\$25 PMPM	\$25 PMPM
SEP Enrollments (ACA plans)	Schedule above	Schedule above
New Qualified Health Plan (QHP) Groups (2-50 ees)	6% of monthly premium received	
Level Funded Groups	\$40 PEPM	
Non Grandfathered & Grandfathered Groups (2-50 ees)	2013 Commission Schedule until renewed in a QHP plan.	
Groups (51-100 ees)	5% of monthly premium received	
Groups (101-249 ees)	5% of monthly premium received	
Groups (250+ ees)	Negotiable	



APPOINTMENT REQUIREMENTS:

In order to be eligible for payment of compensation, brokers must be appointed within 15 days of date of sale or renewal of the group/member contract.

In order to receive commissions for business sold on the FFM, agent must have successfully completed the required training through the Health Insurance Marketplace.

For the latest commissions, rewards, and sales materials, go to account.kp.org

