

# Escape to the Ritz-Carlton, Lake Oconee

PARTNER WITH YOUR KAISER PERMANENTE SALES EXECUTIVE TO WIN A \$2,000 GIFT CERTIFICATE FOR THE RITZ-CARLTON, LAKE OCONEE!

**BUILD YOUR POINTS** starting August 1, 2023 through the end of January 2024 by completing the following activities for your Mid/Large prospect groups:

ACTIVITY	POINTS
Enroll a new Mid/Large group with Kaiser Permanente with an effective date of August 1st, 2023 through January 1st, 2024	15 points per new sold group
Involve your Kaiser Permanente Sales Executive in a Finalist Meeting* with a prospect group between August 1st, 2023 and January 31st, 2024	10 points per finalist meeting
Participate in an Experience KP Tour** with a prospect group between August 1st, 2023 and January 31st, 2024	5 points per Experience KP tour

The 2 brokers with the most points during the qualification period will each receive a \$2,000 gift certificate for the Ritz-Carlton at Lake Oconee. In the event of a tie in the number of points, a drawing will be held to determine the winner(s).

**Eligibility requirements:** Brokers must be licensed and appointed by Kaiser Foundation Health Plan of Georgia (KFHPGA) and have and be in compliance with a current Producer Services and Commission Agreement with KFHPGA. Private Exchange, National Accounts, General Agent business, or any firms acting as a General Agent are not eligible for this contest. Multi-State accounts are eligible if there are 51+ enrolled subscribers in the group in Georgia. Out of state brokers are not eligible for this contest. Mid/Large groups must have 51+ eligible employees. KFHPGA retains sole discretion over the interpretation of the terms and conditions of, and any or all provisions in these bonus programs, and over resolution of any disputes regarding these bonus programs. Kaiser Permanente reserves the right to change the terms and conditions of this bonus program up to and including cancellation, at any time.

**Disclosure Information:** Brokers and consultants are required to disclose to their clients all commissions and other payments made to them by Kaiser Permanente and Kaiser Permanente Insurance Company in compliance with all legal requirements.

\* Kaiser Permanente sales executive and a minimum of one (1) decision-maker from the prospect group must attend the finalist meeting. Decision-maker can include company owner, C-suite executive, HR benefits manager, or above.

\*\*The Experience KP Tour with the group must be scheduled through Sales Operations and completed by January 31st, 2024.

