

Selling Kaiser Permanente Group Plans

Put more money in your pocket by selling Kaiser Permanente group plans. With our affordable rates, wide variety of plans, and top-notch quality care, we're positioning you for success – while bringing better health and value to your clients.

2024 Broker Commission Schedule – group plans¹

Line of Business	Commission Schedule	2024 Commission Percentages
Small Group 1-50 eligible employees	Standard	3.5%
	Direct-to-Broker	1%
Large Group 51 or more eligible employees	Standard	3.5%

Grow your business

Let's work together to invest in health. Contact your Kaiser Permanente representative to discuss how you can grow your business and increase your earning potential.

If you have questions about commissions, contact our Broker Compensation Shared Services (BCSS) at **1-844-268-2943** or by email at **hi-bkrlac@kp.org**.

This is a summary of the Kaiser Permanente broker commissions program. Payment of compensation is subject to the broker and/or agency meeting eligibility requirements and the definitions, limitations, and exclusions set forth in your Broker Agreement. We reserve the right to change this program at any time for any reason.

¹ To see the complete compensation schedule, please review your Broker Agreement.